

certero®  
for certain for sure

**NHS**

**Wiltshire**

NHS Wiltshire purchased AssetStudio® and Certero SoftwareMetering for Decision Makers® for use across their entire estate.

This has enabled them to continue to realise their strategy in transforming ICT to better serve the organisation and at the same time drive efficiencies that will reduce costs and improve services.

## Customer Profile

NHS Wiltshire was formed on 1st October 2006 by the merger of its three predecessor organisations (Kennet & North Wiltshire, South Wiltshire and West Wiltshire PCTs). The main function of the PCT is to improve health and well-being through commissioning (planning and paying for) comprehensive and equitable services to meet the needs of the population of Wiltshire.

The Primary Care Trust is responsible for assessing the health needs of local people and buying the health services to meet those needs through local NHS trusts, the voluntary sector and other providers.

Description	Type	Purchased	Used	Others	Available
Microsoft Office Professional Plus 2010	Corporate	2613	2744	0	877
Microsoft Office Professional Plus 2007	Corporate	2674	105	0	1229
Microsoft Office Professional Plus 2003	Corporate	133	0	0	202
Microsoft Office Professional Plus 2000	Corporate	30	41	0	3



## The Challenge

Wiltshire PCT IT Services is responsible for managing over 5000 computers across more than 200 sites.

They required:

- The capability to capture computer inventory information on remotes sites where internal IP address ranges existed i.e. one way NAT
- Integration into the FrontRange Heat CMDB for configuration management
- The capability to remotely deliver software packages and patches
- A manageable solution for license and software asset management (SAM)
- An asset management solution that can be used by all areas of the IT department
- A simple solution for Software Delivery
- The capability to reduce unnecessary software purchases
- The capability to identify unused or underutilised software

**Microsoft**  
GOLD CERTIFIED  
Partner

**Sun** Partner  
Advantage  
ASSOCIATE PARTNER

**CITRIX**  
PARTNER  
Silver Solution  
Advisor

**SOPHOS**  
Silver Partner

Member of  
**FAST**  
Promoting the legal  
use of software

**vmware**  
PARTNER  
PROFESSIONAL

## The Solution

Certero AssetStudio® and Certero SoftwareMetering for Decision Makers® provided Wiltshire PCT with:

- A discovery of all networked computer hardware across their sites
- A full hardware and software inventory of their client computers
- The ability to capture client computer switch port history
- The ability to identify the switch port location of any computer
- The ability to identify free switch ports
- An integrated “real-time” view of software licenses and compliance
- A feed into the FrontRange Heat service management tool CMDB
- A web based asset management solution that could be used by everyone in IT
- Identification of unused or underutilised software
- Redeployment of unused or underutilised software

Certero AssetStudio® and Certero SoftwareMetering for Decision Makers® ticked all the boxes. The products were installed on a single server in less than 1 day and key staff trained within 1 day.

## The Benefits

- Ongoing Effective Licence Position (ELP) without unnecessary administration removing complex processes and associated risks.
- Full hardware and software inventory
- Identification of all unused and underutilised software.

## What the Customer Says

Catherine Orton, Head of IT said “NHS Wiltshire has been and continue to transform the way ICT is provisioned and the services it provides. The strategy is to improve service by adopting the best appropriate technology, processes and by having the best people. Certero’s products definitely help us in this endeavour. Their products are innovative and having struggled with limited success with more well known products, it has restored our confidence in knowing that our requirements can be met.”

“Certero as an organisation have impressed us as much as their products have. They have not disappointed us on any front. Service is obviously very important to them and that is important to us.” she added.

Bryan Taylor, IT Manager said “We have been trying to achieve our goals for some time in Asset Management with other products. This hasn’t been as successful as we would have liked. Having worked with Certero and their products, our goals are now being achieved which is good for NHS Wiltshire and the local people who use our services.



Certero Products are Compatible with Windows® 7 and have been tested to meet all of the technical requirements to be Compatible with Windows® 7.

Licence Dashboard					
Vendor:	Microsoft	Category:	Office Suites	License Types:	-- All License Types --
<b>Microsoft Office Developer [SW]</b>					
Licences					
Description	Type	Purchased	Used	Others	Available
Microsoft Office Developer XP	Corporate	1	0	0	1
Microsoft Office Developer 2000	Corporate	0	0	0	0
Microsoft Office Developer 97	Corporate	2	0	0	1
No Software Assigned					
<b>Microsoft Office Enterprise [SW]</b>					
Licences					
Description	Type	Purchased	Used	Others	Available
Microsoft Office Enterprise 2007	Corporate	0	0	0	0
Software					
Title	Installed	Excluded	Required	Licensed	Variance
Microsoft Office Enterprise 2007	2	0	2	0	-2
<b>Microsoft Office Mac [SW]</b>					
Licences					
Description	Type	Purchased	Used	Others	Available
Microsoft Office Mac 2004	Corporate	0	0	0	0
Microsoft Office Mac 10.0	Corporate	0	0	0	0
Microsoft Office Mac 2001	Corporate	0	0	0	0
Microsoft Office Mac 98	Corporate	3	0	0	2
Microsoft Office Mac 4.21	Corporate	1	0	0	1
No Software Assigned					

## About Certero

Certero is a specialist software vendor of Software Asset Management and PC Power Management solutions. Headquartered in the UK with offices in Australia and South Africa Certero delivers innovative solutions to help organisations remove complex processes to drive efficiencies in their IT investments.

Certero customers are drawn from across the public and private sector and our solutions have enabled organisations to cut CO2 emissions and save thousands on licensing expenditure

### For information

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